Competitor Fit Confidence
Evidence Readiness Decision Card

A69 V1.0.1

Preserve the relationship fit result. Use evidence readiness to control how far that result may travel into a decision. Do not multiply fit by a confidence percentage.

Memorable rule

Fit tells you the relationship. Readiness tells you how far you can act.

Five canonical Evidence States

OBSERVED · INFERRED · PARTICIPANT-SUPPLIED · UNRESOLVED · CONTRADICTORY. These exact states are shared by the article, browser router and handoff.

No default evidence assumption

An untouched router must remain AWAITING INPUT. No selection is not OBSERVED, CURRENT or SAME DECISION.

1. Same fit, different readiness

Fit result	Evidence condition	Readiness	Permitted use
STRONG FIT	Observed + current	DECISION-USABLE	Use inside stated boundary
STRONG FIT	Critical point inferred	CONDITIONALLY USABLE	Name condition; verify before consequential use
STRONG FIT	Critical point unresolved	MORE EVIDENCE REQUIRED	Preserve fit; block stronger use
STRONG FIT	Scope changed / conflict	REFUSE / REOPEN	Do not reuse old record

What changed?

Only the evidence record or decision boundary. The fit result was not multiplied, discounted or rewritten to look more or less certain.

2. Five operational Evidence States

State	Meaning	Safe treatment
OBSERVED	A bounded source directly supports the proposition.	Use within source/scope limits.
INFERRED	Evidence suggests but does not directly establish it.	Keep inference explicit; conditional use.
PARTICIPANT-SUPPLIED	Human provides decision knowledge not established by public evidence.	Treat as self-reported until corroborated where material.
UNRESOLVED	Required proposition is not established.	Keep unknown; MORE EVIDENCE REQUIRED where critical.
CONTRADICTORY	Material sources support incompatible positions.	REFUSE / REOPEN until resolved or explicitly bounded.

3. Readiness is not probability

Business evidence readiness and statistical uncertainty are different concepts. A69 uses readiness as a governance state for permitted use, not as a probability that the fit classification is true.

Concept	Question	A69 treatment
Relationship fit	How competitor-like is the scoped relationship?	Preserve the fit result/pattern.
Evidence readiness	How far may current evidence support action?	Control permitted use and next evidence.
Probability / confidence interval	What statistical uncertainty attaches to an estimate under a defined model?	Not claimed by A69 readiness labels.

Source-role boundary

NIST uncertainty guidance, analytic-confidence research and W3C PROV support transferable discipline around uncertainty/provenance. They do not validate the proprietary CFC fit score or its readiness states.

4. Portable evidence-readiness handoff

Field	Record
Fit result	Exact relationship output; do not rewrite it to reflect confidence.
Critical Evidence State	OBSERVED / INFERRED / PARTICIPANT-SUPPLIED / UNRESOLVED / CONTRADICTORY
Readiness state	DECISION-USABLE / CONDITIONALLY USABLE / MORE EVIDENCE REQUIRED / REFUSE / REOPEN
Permitted use	Strongest action the evidence may responsibly support.
Next evidence	Smallest material proposition capable of changing readiness or fit treatment.
Reopen trigger	New/stale/conflicting evidence or a changed buyer, offer, market or decision.
Authority boundary	Readiness is not probability and does not approve a commercial action.

UNTOUCHED ROUTER

Before all five fields are selected, the browser state is AWAITING INPUT and no handoff is produced.